

# Government Recycling Demand Champions



Become a NERC-APR  
**GOVERNMENT RECYCLING  
DEMAND CHAMPION**

# Introducing the Government Recycling Demand Champions Program

- ▶ Free incentive program to increase purchasing of products with post-consumer recycled resin (PCR)
- ▶ Goals to create and stimulate domestic markets for recyclable plastics, and support a sustainable plastic recycling industry
- ▶ Joint program by NERC & APR, NERC is lead



# Background

- ▶ APR Recycling Demand Champions
  - Private sector

*Led to . . .*

- ▶ The NERC-APR Government Recycling Demand Champions
  - Public sector



# Closing the Loop - Supporting the U.S. Plastic Recycling Industry

It's an old adage, but true - close the loop:

- ▶ A healthy and financially sustainable recycling industry depends on someone buying what is put in the bin
  - ❑ Impacts cost to offer residential recycling
  - ❑ Jobs and tax base
  - ❑ Benefit the environment

***With record low prices for virgin plastic, it has become financially challenging for end-markets to use PCR resin. Public demand for recycled content is essential to support the industry.***



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# Driving Change through Government Leadership

- ▶ Government biggest purchaser in U.S.
  - ❑ What you buy impacts marketplace, recycling industry, and sends signal to brands about desire to buy products with PCR
  - ❑ Committing to purchasing products with PCR sends a message to citizens and constituents
- ▶ Cost of residential recycling depends on end-market value
- ▶ Decreased greenhouse gas emissions

## Who can Participate

- ▶ Any non-federal public sector entity
  - Tribal nations, state agencies, departments, municipalities, counties, solid waste districts, libraries, public utilities
- ▶ Any educational institution
  - Public & private schools, colleges & universities
- ▶ State Recycling Organizations - NYSAR3 is participating!



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## How to Participate

- ▶ ***Champion*** commits to increased purchase of products with PCR within the following 12 months
- ▶ ***Advocate*** commits to work over coming year to identify PCR containing products it can purchase, leading to becoming a Champion within 12 months
- ▶ ***State Recycling Organization Advocate*** commits to promote program to their members and constituents



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# The Program Provides

- ▶ Free technical assistance, support and training
- ▶ Directory of vendors and products
- ▶ Certificate of participation
- ▶ Recognition



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# Examples of Readily Available Products with PCR Content

- ▶ Clothes/uniforms
- ▶ Flooring\*
- ▶ Furniture - indoor & outdoor\*
- ▶ Landscaping products
- ▶ Non-pressure (drainage) pipes
- ▶ Office supplies
- ▶ Outdoor lumber
- ▶ Plastic bags\*
- ▶ Recycling containers, bins, roll-offs\*
- ▶ Traffic control
- ▶ Other, including electronics\*



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# NY E04 - Green Purchasing

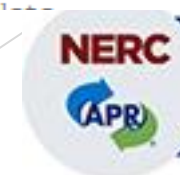
Product	State Contract URL
<b>Carpet &amp; Tile</b>	<a href="https://online.ogs.ny.gov/purchase/spg/awards/2060023063CAN.HTM">https://online.ogs.ny.gov/purchase/spg/awards/2060023063CAN.HTM</a>
<b>Desktop, Laptop &amp; Tablet Computers</b>	<a href="https://online.ogs.ny.gov/purchase/snt/awardnotes/7360022802can.HTM">https://online.ogs.ny.gov/purchase/snt/awardnotes/7360022802can.HTM</a>
<b>Floor Mats</b>	<a href="https://online.ogs.ny.gov/purchase/spg/awards/3900022830CAN.HTM">https://online.ogs.ny.gov/purchase/spg/awards/3900022830CAN.HTM</a>
<b>Garbage Bags</b>	<a href="https://ogs.ny.gov/award-environmentally-preferable-cleaning-products-programs-equipment-and-supplies-statewide">https://ogs.ny.gov/award-environmentally-preferable-cleaning-products-programs-equipment-and-supplies-statewide</a>
<b>Multifunction printers</b>	<a href="https://ogs.ny.gov/award-information-technology-umbrella-contract-manufacturer-based-statewide">https://ogs.ny.gov/award-information-technology-umbrella-contract-manufacturer-based-statewide</a>
<b>Office Furniture</b>	<a href="https://online.ogs.ny.gov/purchase/spg/awards/2091523109CAN.HTM">https://online.ogs.ny.gov/purchase/spg/awards/2091523109CAN.HTM</a>
<b>Outdoor Furniture</b>	<a href="https://online.ogs.ny.gov/purchase/spg/awards/2151022984CAN.HTM">https://online.ogs.ny.gov/purchase/spg/awards/2151022984CAN.HTM</a>
<b>Wastebaskets/ Recycling Containers</b>	<a href="https://online.ogs.ny.gov/purchase/spg/awards/3900022830CAN.HTM">https://online.ogs.ny.gov/purchase/spg/awards/3900022830CAN.HTM</a>



## Government Products

Company	Contact Information	Recycling/Garbage Containers (commercial, residential, office)	Trash Bags	Infrastructure / Drainage Pipe	Outdoor Products	Other
<b>Advance Drainage Systems</b>  Hilliard, Ohio	Dan Figola, Sustainability Director (630) 768-2988 dfigola@ads-pipe.com			X		
<b>Bedford Technology</b>	Contact Bedford Technology (866) 777-1813				Standard plastic lumber and structural plastic lumber	
<b>Armadillo</b>	Contact Armadillo (320) 243-7318				Composite decking	
<b>Berry Global</b>  Evansville, IN	Susan Schlamersdorf, Marketing Communications Manager (574) 975-9936 SusanSchlamersdorf@BerryGlobal.com		X			
<b>bFive40</b>  Little River, SC	(866) 639-1430 support@bfive40.com				Event signage	Event apparel
<b>DiversiTech</b>	Contact DiversiTech (678) 542-3600 orders@diversitech.com					Equipment pads
<b>EcoGlobal</b>	Steve Gladstone, Product Development				Ground access	

# Product Directory



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# Cost Impact of Buying PCR Containing Products

***Many products will be the same price as products with virgin resin***

# Getting Started

1. Sign Commitment Letter
  - Champions purchase PCR containing products
  - Advocates develop a system & plan to purchase PCR containing products
  - State Recycling Organization Advocates agree to promote the program
2. Champions Report annually
3. Get recognition



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## Champions

- Hudson Valley Improvement Authority (NY)
- Maryland Department of General Services
- City of Santa Monica (CA)

## Advocates

- City of Middletown (CT)
- New Hampshire R4 Program

## State Recycling Organization Advocates

- Maryland Recycling Network
- NYSAR3



# Sample Website Resources

- ▶ [Products and companies with post-consumer resin](#)
- ▶ [Specification examples](#)
- ▶ [Buy Recycled Fact Sheet](#)
- ▶ [How to Buy Recycled - A Training Webinar Recording](#)
- ▶ [A Roadmap to Buying Products with Recycled Content](#)
- ▶ [Third Party Certifications Verifying PCR](#)
- ▶ **Fact Sheets**
  - [Champion](#)
  - [Advocate](#)
  - [State Recycling Organization](#)
- ▶ **Commitment letters**
  - [Champion](#)
  - [Advocate](#)
  - [State Recycling Organization Advocate](#)



## Join Now! Contact Information

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▶ Website

<https://nerc.org/projects/government-recycling-demand-champions>



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